

Message Text

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ACTION EUR-12

INFO OCT-01 EB-07 ISO-00 /020 W

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R 041235Z MAR 76

FM AMCONSUL ISTANBUL

TO USDOC WASHDC

INFO SECSTATE WASHDC 7067

AMEMBASSY ANKARA

UNCLAS ISTANBUL 0890

E. O. 11652: NA

TAGS: BBAK, TU

SUBJ: WTDR/FTI - MEHMET KAVALA IMPORT-EXPORT
REPRESENTATION

REF: USDOC 2811

1. TURKEY 2. CNTRY CODE: 489 3. SER NO. 0033100
4. MEHMET KAVALA IMPORT-EXPORT REPRESENTATION
- 4A. CODE: K 4B. CODE: C
5. P.O. BOX 789, KARAKOY; NESLIHAN, KARAKOY
6. ISTANBUL, TURKEY
7. ESTABL: 1937 8. EMPL: 275 9. SIZE: (19-X) LARGE
10. REPUTATION: (22-X) EXCELLENT
11. SELLS THROUGHOUT TURKEY AND EXPORTS TO USA
AND EUROPEAN CUNTRIES
12. RPT DATE: 3/76
- 13AM 28199/253 AGT. IMP. DIST. CHEMICALS
- 13B. 33160/253 AGT. IMP. DIST. STEEL BARS, SHEETS
- 13C. 35193/253 AGT. IMP. DIST. DIESEL ENGINES
- 13D. 35238/253 AGT. IMP. DIST. FARM MACHINERY AND EQUIPMENT
- 13E. 35310/253 AGT. IMP. ROAD CONSTRUCTION MACHINERY
- 13F. 35319/253 AGT. IMP. DIST. RAILWAY EQUIPMENT
- 13G. 35490/253 AGT. IMP. DIST. METAL WORKING MACHINERY
- 13H. 36210/253 AGT. IMPAM DIST. GENERATORS
- 13I 38410/253 AGT. IMP.DIST. MEDICAL INSTRUMENTS AND APPARATUS
- 13J. 38430/253 AGT. IMP. DIST. DENTAL EQUIPMENT
- 13K. 35461//253 AGT. IMP. DIST. HAND TOOLS

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14. CONTACT: MR. MEHMET KAVALA TITLE: OWNER

15. CABLE: LAMET-ISTANBUL 16. TELEX: 22696 EMKA-EMKA TR
17. TEL. 447502
18. FINANCIAL REFS: T. C. ZIRAAT BANKASI, KARAKOY, ISTANBUL;
T. IS BANKASI, GALATA, ISTANBUL; T. GARANTI BANKASI, GALATA,
ISTANBUL; T. VAKIFLAR BANKASI, ISTANBUL; EMLAK KREDI
BANKASI, GALATA AND ALL OTHER ISTANBUL BANKS.
19. TRADE REFS: SNAP-ON TOOLS INTERNATIONAL CORP., KENOSHA, WIS.
20. FOREIGN FIRMS REPRESENTED: SNAP ON TOOLS INTERNATIONAL
CORP., KENOSHA, WIS FOR TOOLS, ACQUIRED 1959; POLIMEX-
CEKOP, WARSZAWA, POLAND FOR INDUSTRIAL MACHINERY,
ACQUIRED 1958; DO ALL CO., ILL. FOR SAWING MILLS, ACQUIRED
1960; CHIRANA EXPORT IMPORT, PIESTANY, CZECHOSLOVAKIA,
FOR DENTAL EQUIPMENT, ACQUIRED 1950; KOLMEX, WARSZAWA,
POLAND FOR RAILWAY EQUIPMENT, ACQUIRED 1960, AND 18
OTHER SUPPLIERS.
21. REPUTABLE AND WELL ESTABLISHED FIRM IS EXPORTER OF
LEAD-ZINC ORE, TOBACCO AND IMPORTER, DISTRIBUTOR AND
AGENT FOR NUMEROUS COMMODITIES. FIRM MAINTAINS OFFICES
IN A SIX STORY BUILDING WITH AMPLE MERCHANDISE DISPLAY
AND STORAGE FACILITIES OWNED BY MR. MEHMET KAVALA AT A
PRINCIPAL BUSINESS DISTRICT OF ISTANBUL. BRANCHES ARE
LOCATED IN IZMIR AND SAMSUN, AND A LIAISON OFFICE IS
MAINTAINED IN ANKARA. FIRM EMPLOYS 20 ENGINEERS
(ELECTRICAL, MECHANICAL, CONSULTING AND AGRICULTURAL).
15 SALESMEN AND HAS MOBILE SERVICING FACILITIES FOR
AGRICULTURAL MACHINERY. PAID UP CAPITAL REPORTED AT
TL 20 MILLION (TL 15 - US\$1) AND ASSETS AS OF DECEMBER
1975 OVER TL 500 MILLION. ANNUAL SALES DURING THE SAME
PERIOD OVER TL 200 MILLION. SALES COMPRISED OF TOBACCO
(TL 120 MILLION), LEAD-ZINC ORE (TL 25 MILLION), ELEVATORS
(20 MILLION) AND IMPORTED MERCHANDISE (TL35 MILLION).
MR. MEHMET KAVALA OWNS 86 PERCENT OF TL 4 MILLION CAPITAL
COMPANY "M. KAVALA VE ORTAKLARI KOM. STL." WHICH EXPORTS
TOBACCO, PRINCIPAL SHAREHOLDER IN "SINATES" A M,7-
FACTURING FIRM FOR SUPPLY AND INSTALLATION OF ELEVATORS,
AND NINETY PERCENT OF TL3 MILLION CAPITAL COMPANY "TELETEKNIK
TICARET VE SANAYI LTD. STL" WHICH PRODUCES RADIOS AND
RECORD PLAYERS UNDER "TELEFUNKEN" LICENSE. MR. KAVALA
ALSO HOLD 76 PERCENT OF "MENKA TICARET VE SANAYI A. S." WHICH
OPERATES A LEAD-ZINC MINE AT KURSUNLU VILLAGE OF SIVAS
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WITH AN ESTIMATED RESERVE OF OVER 700,000 TONS OF ORE.
A FLOATATION PLANT IS BEING INSTALLED AT SITE WHICH WILL
START OPERATIONS IN 1977. THIS LATTER FIRM PLANS TO
ESTABLISH A LEAD MELTING FURNACE IN THE NEAR FUTURE.
BANKING AND TRADE CIRCLES ACCORD THE FIRM AN EXCELLENT
REPUTATION. RECOMMENDED AS A TRADING PARTNER.
22. PREPARED BY: N. AVNI: APPROVED BY: R. W. BECKHAM
AT: U. S. CONSULATE GENERAL, ISTANBUL.

MACE

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 04 MAR 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976ISTANB00890
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760084-0313
From: ISTANBUL
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19760396/aaaadgkf.tel
Line Count: 116
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 3
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: ShawDG
Review Comment: n/a
Review Content Flags:
Review Date: 09 JUL 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <09 JUL 2004 by fisherem>; APPROVED <10 DEC 2004 by ShawDG>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: WTDR/FTI - MEHMET KAVALA IMPORT-EXPORT REPRESENTATION
TAGS: BBAK, TU
To: COM
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006